## **Countering Vaccine Hesitancy with Effective Communication**

Findings and recommendations on COVID-19 communication preparedness in India, Indonesia and the Philippines



### **Abstract**

The significance of vaccine hesitancy for the COVID-19 global public health emergency is now well understood. Vaccine hesitancy refers to a delay in acceptance or refusal to receive available and accessible vaccines. The unprecedented spread of COVID-19 has highlighted the need to strengthen vaccine confidence and increase uptake of vaccines to save lives. Countering vaccine hesitancy has become an urgent public health priority of governments across the world.

The low acceptance rate of COVID-19 vaccines among certain subgroups and areas in low-and middle-income countries has necessitated the need to examine innovative communication strategies that can be effectively employed to reach these different groups and address the issues related to vaccine hesitancy outlined above.

Drawing on the expertise of key opinion leaders and experiences of countries that have achieved a measure of success in addressing vaccine hesitancy, this brief presents a framework for best practices in COVID-19 vaccine communication. Some of the recommendations are drawn from developing countries that are much more resource-constrained and have low healthcare capacity.

The 'LISTEN' framework defines six clear and actionable best practices that can ensure an effective COVID-19 vaccine communication and

### **Key Findings**

- Vaccine hesitancy was a challenge identified by WHO as one of the top ten global health threats in 2019.<sup>1</sup>
- Only 56%, 49% and 36% of people were fully or partially vaccinated from COVID-19 in India, Indonesia, and the Philippines respectively, as of November 2021.
- Communication lapses in these countries include the lack of accountability, coordination, monitoring and evaluation, and limited outreach into local communities.
- Communication strategies from countries with high vaccination rates show that there is good public and healthcare workers hesitancy surveying, healthcare worker training and public communications strategies, including at the local level.

engagement plan. The framework can also be applied to counter routine vaccination communication roadblocks for re-emerging vaccine preventable diseases, such as measles and polio. The LISTEN framework with its key enablers, will likely drive greater effectiveness in vaccine communications in budget-constrained economies in the Asia Pacific region and beyond.

### Identifying the successes and gaps in COVID-19 communication preparedness in India, Indonesia and Philippines **Detailed communications** Successes Strong commitments at national Formation of national and local strategy guide for central task forces for COVID-19 government, state and district partners Indonesia The Philippines India Lack of coordination Lack of a tailored plan Lack of accountability, in implementation Gaps in vaccine monitoring and stakeholders resulting of communications evaluation to counter manpower and budget strategy across vaccine misinformation messaging limitations different states Indonesia The Philippines India

## **Countering Vaccine Hesitancy with Effective Communication**





### What is LISTEN?

- Longitudinal surveys to understand vaccine hesitancy drivers Frequent broad-based public surveys can help governments understand public sentiment and refine its communications plans to tackle vaccine hesitancy.
- Integrated and consistent messaging Proactive and consistent messaging from a multi-ministry government task force throughout different pandemic phases is critical to raise public awareness and elevate public trust.
- Suitable local engagement plan Adapting communications plans to address unmet needs of local communities and vulnerable population groups. This includes involving local stakeholders such as religious, community and civil leaders, and even at a neighborhood level to understand the local context.
- Targeted use of media and communications ambassadors Information, education and communication (IEC) materials should be distributed using multiple channels and different formats. Messaging in these materials can be tailored to the stakeholder groups and formulated around the progressive phases of the pandemic.
- Education of key messengers Healthcare workers and government institutions must understand the importance of communications and appreciate cultural and religious sensitives to curb misinformation and deliver a successful vaccine roll out.
- Near or real-time misinformation monitoring and legal provision A
  multipronged approach is required to mitigate infodemics. Efforts such
  as measuring and monitoring the spread of misinformation, detecting
  and understanding the impact of the spread, and responding and
  deploying interventions can protect against it. Finally, misinformation
  can be deterred or curbed through regulations and law-based provisions.

### **Country Experiences and Best Practice**



### Longitudinal surveys to understand vaccine hesitancy drivers:

- New Zealand: Monthly online public sentiment opinion surveys, longitudinal, broad-based
  and targeted post-vaccination surveys, and qualitative research on specific audiences and
  issues, have enabled the government to tailor national communications and engagement
  tactics to changing circumstances and sentiments. (e.g., Māori sentiment towards the
  COVID-19 vaccine).
- The government's Behavioural Insights Team continuously updated its analyses and refined its communications advice.

### Integrated and consistent messaging:

- Singapore: A clear legal framework and emphasis on a whole-of-nation approach through
  a coordinated multi-ministry government task force helped to raise public awareness and
  elevate public trust.<sup>2</sup>
- Malaysia: The government engaged in proactive communication to craft relevant and specific messaging and accompanying IEC materials for the different pandemic phases.

### Suitable local engagement plan:

- New Zealand: Lead agencies such as the Ministry for Pacific Peoples are employed to understand local needs through discussions between local communities and clinicians. Local stakeholders' feedback is used to create tailored communications that fit the local context.
- Australia: Culturally and linguistically diverse communities have separate implementation plans and communication materials are developed from stakeholders' feedback.
- Singapore: Grassroots organizations, such as People's Association and Silver Generation Ambassadors, conduct home visits to address the concerns of seniors, who may be more vulnerable to misinformation.
- India: The state of Uttar Pradesh rolled out a cluster strategy to accelerate holistic vaccine delivery. Village heads (Gram Pradhans), Accredited
  Social Health Activists (ASHAs) and Anganwadi workers (AWWs), were involved in intensive mobilization activities and door-to-door efforts.
  Conveniently located vaccination centres were made available to drive last-mile vaccine acceptance and accessibility.<sup>4</sup>

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### Targeted use of media and communications ambassadors:

#### Malavsia:

- » Messaging for the public awareness campaign was delivered in different formats (e.g., infographics, slides, banners, etc.) and subsequently distributed through a variety of channels (e.g., TV and radio spots, billboards, and social media posts).
- » Targeted call-to-action messages were formulated around the progressive phases of the pandemic.
- » IEC materials used were measured and evaluated by the number of uploads and a COVID-19 Content Analysis Team identified latest trends in social media usage and reporting.
- » In terms of communications ambassadors, religious leaders were co-opted to amplify the government's messaging at the community level.<sup>5</sup>
- » Corporate companies pitched in to be involved in vaccination drives, town hall meetings, webinars, training, and education sessions.
- » Celebrities, social media influencers, and local peer groups were involved to help raise awareness and generate public support for vaccinations.<sup>7</sup>
- » At the same time, queries and questions on vaccines were directed to government organisations for credibility.
- India: Culturally relevant IEC materials were used to ease vaccine hesitancy among tribal villagers in Dharni. Members of the tribal community were involved in creating various communications such as videos and plays in local dialect.

## Education of key messengers: • Rwanda: Interpersonal of

 Rwanda: Interpersonal communication skills, risk and communication training, and training on greater appreciation for cultural and religious sensitivities were made priority for all healthcare workers.

### Near or real-time misinformation monitoring and legal provision

### · Côte d'Ivoire:

- » Near real-time media monitoring was facilitated by engaging and training community contributors who reported misinformation. Once the findings were shared with the national Risk Communication Technical Working Group (RCTWG), appropriate calibrated risk communication and community engagement measures were deployed to counter the misinformation.
- » Multi-sectoral partnership that involves NGOs and the government helped to develop, implement and manage locally appropriate systems for understanding and responding to misinformation.<sup>8</sup>
- Singapore: The Protection from Online Falsehoods and Manipulation Act (POFMA) pushes back against online falsehoods using correction orders or, in serious cases, 'stop communication' or 'disabling directions'. The government actively works with popular social media sites to prevent the spread of misinformation.

## Countering Vaccine Hesitancy with Effective Communication





### The LISTEN Framework to address routine vaccine communication roadblocks

Pre-COVID-19, anti-vaccination messaging was primarily targeted to parents and focused on creating doubt about the safety and efficacy of paediatric and adolescent vaccines. Recently, opposition to vaccines has taken on more political overtones related to the trade-off between societal responsibility and personal choice.

The potential barriers that LISTEN can address for routine vaccine communication roadblocks are:

Knowledge and Education

### Lack of national guideline and implementation

- Lack of national adult immunization guideline due to heterogenous adult population and complex risk factors (e.g., age, immunology, co-morbidity, etc.)
- Lack of dedicated implementation team/committee, development of KPIs and targets for adult immunization rates

### Limited education on vaccine benefits, efficacy, and safety

 Poor communication of VPD burden, disease risk versus vaccine side effects, and safety and efficacy of the vaccine has led to poor appreciation of the benefits of vaccine and, consequently, low uptake

### Lack of ongoing awareness campaigns

 Lack of sustained investments in public health educational programs

Access

### Lower access to vulnerable groups

 Vaccination coverage of vulnerable and at-risk populations (e.g., native population, migrant / workers, specific genders, etc.) is significantly lower than other groups

### Insufficient infrastructure

 Lack of structured infrastructure and dedicated access pathway has limited the uptake of adult immunization

### Low affordability

 Financial difficulty and affordability has impacted the access to adult immunization

Data and Monitoring

### Lack of data reporting and monitoring

 Lack of reliable and current data to monitor adult vaccination coverage to build a response

Addressable by LISTEN

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Vaccine communication roadblocks	LISTEN recommendations	Practical Guidelines
Lack of national guideline and implementation	Implementing and integrating national immunization guidelines	<ul> <li>Have robust national immunization guidelines with clear recommendations for groups with risk factors</li> <li>Establish a dedicated task force/expert technical group to drive implementation and integration of communications across different administrative levels</li> <li>National guidelines to include policies and communication strategies to tackle misinformation using real-time social listening methods</li> </ul>
Limited education on vaccine benefits	Championing holistic vaccine education	<ul> <li>Engage Healthcare Workers to champion safety and efficacy of vaccines for routine vaccination across the lifecourse</li> <li>Education for politicians and civil servants to understand the disease burden of vaccine preventable diseases and its economic impact to prompt and drive policy intervention for adult immunization</li> <li>A functional Adverse Events Following Immunization (AEFI) monitoring and reporting system to be set up to investigate any adverse effects immediately</li> </ul>
Lack of ongoing campaigns	Building effective public awareness campaign efforts	<ul> <li>Targeted use of media and communications ambassadors for public awareness campaigns to engage the public and drive acceptance of routine vaccination</li> <li>Involvement of religious, community and civil society leaders to communicate IEC materials to local communities</li> </ul>
Lower access to vulnerable groups	Improving access for vulnerable groups	<ul> <li>Conduct regular longitudinal surveys on public and healthcare workers' attitudes to routine immunization</li> <li>Survey analysis of the needs of vulnerable groups (e.g. financial, information sources, access to infrastructure) must be in context so that underlying message is not lost</li> <li>Use of local ambassadors to address communities' specific concerns</li> </ul>

### **Recommendations for India, Indonesia and the Philippines**

The LISTEN framework can likely drive greater effectiveness in the vaccine communication efforts of India, Indonesia and the Philippines.

Budget-constrained economies such as India, Indonesia and the Philippines will need to leverage technology, public-private partnerships and behavioural science expertise to enable the LISTEN framework. However, more research is needed on the net cost-benefit of investing in vaccine communication preparedness versus the health and economic hardships that come with high levels of vaccine hesitancy.

#### **Key Considerations from LISTEN**

- · Vaccine hesitancy campaigns to reflect local context and be cognizant of prevailing public attitudes to vaccines
- · Always consult and coordinate with local stakeholders in vaccine communications
- A whole-of-government approach to ensure coordinated design and implementation of campaigns to counter vaccine hesitancy
- · Healthcare workers communications training to address people's hesitancy
- Longitudinal surveys of the general public and healthcare workers across different population segments
- Social listening to combat misinformation

### **LISTEN Enablers**

### Technology:

- Real-time data monitoring for vaccine record and AEFI systems to collect data to inform communication strategy
- Official government communication channels
- Social listening capability to capture misinformation
- Monitoring of public vaccine sentiments using Al and big data text analytics

### **Public Private Partnership**

- Involvement of private sector in campaigns to promote vaccine confidence and uptake
- Private sector support for additional resources such as manpower and funding to conduct outreach activities and training to drive demand generation at the local level, as well as research projects to understand how certain aspects of online media can affect health and resiliency
- Partnership with technology companies to counter spread of misinformation

### **Behavioural Sciences Expertise**

Specialized behavioural teams to provide insights to craft key messages that focus on empathy and building trust at the local level

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